The Real Estate and Mortgage Program has created strong partnerships with local companies, government entities and training providers to help organizations achieve key business goals. As the “Premier Training Institution of Southern Nevada for Workforce & Economic Development” we are uniquely positioned to connect job seekers and employers. We offer training programs that meet the educational needs of both students and employers. As your full-service workforce development partner, our expertise and experience will help you meet your key business objectives. Whether conducted at CSN, or an offsite location, our training always meets the highest quality and affordability standards.

702-651-7570

OFFICE LOCATION:
Real Estate & Mortgage Program
Charleston Campus
Sort Code W1B
6375 West Charleston Blvd.
Las Vegas, NV 89146-1139

OFFICE HOURS:
Monday-Friday 8AM-5PM
Real Estate & Mortgage Program

Mortgage Pre-Licensing & Recertification Series
Course Description: This series of ten courses is designed for students new to the industry and those seeking recertification. Students will study several key topics of the industry including underwriting, credit report analysis, appraisals, processing, laws, ethics, government loans, prime and non-prime loans and many related topics. This series is approved by the State of Nevada Mortgage Lending Division for 20 hours of continuing education credit toward licensing or license renewal.

Understanding Nevada Foreclosures For Realtors & Lenders
Course Description: This course is designed for real estate licensees, investors or homeowners interested in Nevada home foreclosures. Taught by a Nevada licensed realtor and mortgage broker, our expert will help attendees gain an understanding of the foreclosure process, types of foreclosures, homeowners’ rights, realtors’ responsibilities, how to stop a foreclosure and many related topics. Realtors successfully completing this course will receive 3 hours of continuing education credit as approved by the State of Nevada Real Estate Commission.

Short Sales for Realtors & Lenders
Course Description: The short sale of real estate is considered a questionable practice in today’s softening real estate market but it may in fact be a necessity. This course will provide students the information needed to analyze whether or not a short sale is appropriate for some situations. Taught by a Nevada licensed realtor and mortgage broker this course is approved for 4 hours of continuing education credit as approved by the State of Nevada Real Estate Commission or the State of Nevada Mortgage Lending Division.

Commercial Lending For Realtors, Lenders, Bankers & Businesses
Course Description: Whether financing the expansion of a business, seeking additional working capital or investing in commercial real estate, this course teaches the specifics of value and income performance required by lenders. It covers a broad range of topics including loan types, debt, capitalization and business plans. A mortgage amortizing calculator is required. This course is approved for 5 hours of continuing education by the State of Nevada Mortgage Lending Division.

Entry-Level Loan Processing Course
Course Description: Taking a position as a loan processor is an excellent way to gain entry into the exciting and fast-paced world of mortgage loans. Loan processors play a critical role in the loan process and are an important resource for loan originators. This entry-level course is designed to teach the aspiring or novice loan processor the fundamental skills required for a successful career. Mortgage terminology, calculations, loan setup, underwriting submissions and tips for working with lenders are among the many topics covered in order to expose students to the mechanics behind a smooth home loan process.

Advanced Loan Processing Solutions
Course Description: A dynamic mortgage professional is resourceful, focused and organized. This advanced course teaches students practical, powerful strategies needed to avoid the pitfalls of working in the mortgage industry. Learn how to quickly identify potential issues in a loan file as well as strategies for achieving the borrower’s home loan goal. Find out how to handle derogatory credit issues, how to analyze loan documentation and how to expedite loan closing and funding. Loan originators and loan processors will gain in-depth knowledge of advanced loan processing solutions.

Calyx Point Training
Course Description: Calyx Point software provides the breadth of forms, functionality and flexibility that loan officers and processors require. From loan marketing to closing, Calyx Point improves the efficiency, speed and reliability of each phase of the loan process. It also provides a single point to exchange mortgage-based information with a wide array of lenders and service providers.

All classes can be customized to your specific business needs and scheduled at a convenient time and location.

For more information call 651-7570.

For a list of scheduled courses please visit: http://www.csn.edu/workforce and select Retail, Banking, Insurance & Real Estate

Research & Office Skills for the Finance Industry
Course Description: In the world of finance, the difference between being effective and ineffective often hinges on the ability to keep accurate, reliable information readily available. This course is designed for anyone who wants to increase productivity in the workplace. Students frustrated by the time it takes to gather the information for financial projects will also benefit from this course. Learn the best information sources to find property records and how to access other public information including professional credentials as well as great tips for retrieving and sharing data via the Internet.

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